# VERACROSS® Services Partner

# What is the Veracross **Services Partner Program?**

The Veracross Services Partner (VSP) Program is a network of qualified and experienced partners who provide crucial implementation and/or support services to Veracross customers in key areas throughout the implementation lifecycle, such as project management, data migration, system configuration, report writing, technical assistance, training, and more.





Partner with the leader in SIS education technology



Accelerate your business goals



**Increase** your referral revenue potential

# **Two Types of Service Parnters**

#### **Implementation Partners**

Contractors to Veracross that deliver implementation services to new schools based on seasonal or geographical needs

#### **Services Referral Partner**

Contracts directly with schools to provide expertise and assistance implementing Veracross



Changing systems is like replacing an airplane engine while you are in the air. Having an extra pair of dedicated, knowledgeable hands working with you is invaluable.



Chief Financial Officer, Germantown Academy

### COMMON PARTNER SERVICES THAT SCHOOLS NEED

Work hand-in-hand with Veracross Implementation teams to ensure school objectives are met

**Augment school staff** with additional expertise for data migration or configuration

**Project manager** internal tasks, decisions, and communities across key school stakeholders

Provide additional personalized user training online or onsite

#### **RESOURCES TO HELP YOU SUCCEED**

- A comprehensive 'Quick Start Guide' to accelerate your Veracross onboarding
- Unlimited access to Veracross University, and preferred access to Implementation Certification programs
- Multi-level certification tiers to highlight your expertise in both product and implementation knowledge
- Access to exclusive partner training and information sessions
- Benefit from Veracross marketing initiatives promoting the value and availability of Authorized Services Partners
- Official Veracross Services Partner and Implementation certification logos to help you promote you brand and Veracross expertise













Working with a Veracross Services Partner during our implementation provided us with a boost along the learning curve – especially in query creation. Bringing a knowledgeable resource on board helped us hit the ground running.



Director of Advancement Services, Buckingham Browne & Nichols School